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A digital marketplace: How technology makes for a seamless transition in shaping a new era of dentistry

Michael Errin Rios and Jerry West
Aptus Exchange, USA

Our topic will explain how cutting-edge technology in the health care practice brokerage industry will help shape the dental industry for tomorrow. We will explain what a digital marketplace is and how a platform will augment everything a user (buyer and seller) will need to make an informed business transaction decision. We will also explain how digital lending companies specifically for healthcare practices will significantly speed up the process. Online lending companies have access to loans that have better rates within minutes. This innovative technology will create a seamless step-by-step process for the user. Overall, it will create a simple and clear way to sell or buy a health care practice. With an “Amazon-like” platform entering the market the dental-chain consolidation will accelerate to create physical plant sizes from four to forty. The future of dentistry are systems where general, pediatric, orthodontic, endodontic, and all specialties are operating under one roof creating a deliberate, consistent, and collaborative approach for oral health care access.



Biography

Michael Errin Rios, Former U.S. Army Captain, launched Aptus Exchange in 2018, which is a health care practice brokerage firm that’s dedicated to helping health care professionals with their practice succession. He brings with him an extensive background in economic development, business operations and practice management.

Jerry West joined Aptus Exchange in June of 2018 as a Client Services Manager after graduating from the University of Illinois – Chicago. Today, Jerry supports Aptus Exchange as its Director of Operations. As such, he executes on projects critical to the organization, administrative tasks, and is the face of Aptus to our clients in the Chicago market.

ae@aptus.ae
west@aptus.ae